

# TAIMOOR AKHTAR

## AI Automation Engineer & GoHighLevel Backend Expert

4+ years · 65+ companies served · Top Rated on Upwork (100% Job Success)

### CONTACT

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Layyah, Punjab, Pakistan

● AVAILABLE FOR NEW PROJECTS

## PROFESSIONAL SUMMARY

Senior AI Automation Engineer and GoHighLevel backend specialist with 4+ years building production-grade CRM systems, A2P 10DLC compliance frameworks, and AI agent orchestration across real estate, home services, finance, SaaS, and professional services. Delivered end-to-end automation builds for **65+ companies** in the US, UK, Canada, and Australia. **Business Law degree (2020)** anchors compliance work most automation engineers won't touch — A2P 10DLC brand registration, privacy policy audits, and SMS deliverability infrastructure. **Top Rated on Upwork** with 100% Job Success Score.

## CORE EXPERTISE

<b>CRM &amp; Automation</b>	GoHighLevel · HubSpot · Closebot · Salesforce · Airtable · n8n · Make.com · Zapier
<b>AI &amp; Conversational</b>	Claude API · OpenAI API · GHL Conversation AI · Vapi · Synthflow · Whisper · Custom prompt engineering
<b>Compliance &amp; Deliverability</b>	A2P 10DLC · TCR brand & campaign registration · Twilio Trust Hub · Privacy policy audits · SPF/DKIM/DMARC
<b>Data &amp; Analytics</b>	Looker Studio · Google Sheets · Mapsly · Custom dashboards · Lead scoring · Attribution modeling
<b>Integration &amp; APIs</b>	Webhooks · Meta Graph API · Twilio API · Custom JS code nodes · REST & GraphQL · CallRail · Typefully
<b>Marketing Ops</b>	Lead routing · Pipeline architecture · Email deliverability · GHL snapshots · MLS · Google Business Profile

## WORK EXPERIENCE

● CURRENTLY WORKING

### CRM Automation Engineer · SaaS Agency Royal Marketing

Feb 2026 — Present · Remote · Real Estate

- Architected end-to-end campaign workflows and multi-stage lead nurture sequences
- Deployed A2P 10DLC brand and campaign registration with first-pass TCR approval
- Integrated Gravity Form into GoHighLevel via custom webhook bridging
- Built lead-to-opportunity management cycle with stage automation and reporting

### Senior CRM Automation Engineer Preretireez

Mar 2026 — Apr 2026 · Remote · Finance / Retirement Planning

- Designed full lead/opportunity workflow with Gravity Form integration and conditional routing
- Established A2P 10DLC compliance framework, SMS opt-in protocols, and operational SOPs
- Integrated Claude and OpenAI agents into the CRM stack via n8n and Make.com pipelines
- Authored strategic mind maps and compliance playbooks for finance-vertical operations

## SaaS Agency Manager · Lead Automation Engineer

### Snapflow Solutions (Flowbotx)

Feb 2024 — May 2026 · 2y 3m · Remote · Automotive / Salon / Roofing

- Directed automation build-outs across 25+ end-client accounts in 3 verticals
- Designed and deployed AI conversational bots with custom guardrails and rep-handoff logic
- Implemented A2P 10DLC compliance, email deliverability tuning, and SMS infrastructure portfolio-wide
- Mentored internal team on strategy, system architecture, and operational playbooks
- Built end-to-end email marketing systems with reactivation campaign frameworks

## Automation Engineer · Multi-Industry Retainer

### VA Hub Pro

Feb 2024 — Nov 2025 · 1y 9m · Remote · Real Estate / SaaS / Wedding / Home Services

- Architected complete CRM automation systems for 15+ end-clients across 4 verticals
- Executed full CRM migrations from HubSpot, Closebot, and legacy platforms with zero data loss
- Deployed A2P 10DLC compliance, calendar automation, review management, and reactivation flows
- Built multi-source lead routing with attribution tracking and pipeline automation
- Integrated Puzzle.io, HubSpot, and Closebot with GoHighLevel via webhook architecture

## Automation Expert · Third-Party Integrations

### Spekd

Jul 2024 — Mar 2026 · 1y 8m · Remote · Professional Services / Trades / Manufacturing

- Delivered 12+ SME automation builds across professional services and trades verticals
- Engineered AI chatbot integrations with GoHighLevel for inbound conversational flows
- Built Make.com and Zapier orchestration layers linking external tools to client CRMs
- Implemented cross-platform data sync and webhook bridges for fragmented stacks

## GHL Account Admin · Real Estate Operations

### Clearly Sold

Apr 2025 — Jan 2026 · 10m · Remote · Real Estate Brokerage

- Built MLS-integrated lead pipelines and funnel architecture for brokerage operations
- Managed Google Business Profile optimization, Google Tag Manager, and SearchAtlas SEO
- Implemented A2P 10DLC compliance and end-to-end email deliverability tuning
- Established calendar systems, SMS infrastructure, and social media automation
- Documented SOPs for repeatable team operations and onboarding playbooks

## EDUCATION

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### Bachelor of Business Law

#### Completed 2020

Foundation in contract law, commercial regulation, and compliance frameworks. Directly anchors specialty work in A2P 10DLC SMS compliance, privacy policy audits, and data-processing agreements for client CRM setups.

### Data Analytics — Self-directed Professional Development

#### 2023 — Present

Looker Studio · Google Sheets advanced functions · SQL fundamentals · Marketing attribution modeling · Conversion funnel analysis · Custom KPI dashboards for SaaS and home-services operators.

## SELECTED PROJECTS

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### Multi-Source Lead Routing for Home Services (2025)

Unified GoHighLevel pipeline pulling leads from Facebook Lead Ads, Google LSAs, and web forms with sub-2-minute response time, territory-aware routing, and A2P-compliant SMS dispatch.

**A2P 10DLC Brand & Campaign Registration (2025)**

Rebuilt the entire consent and disclosure stack to pass TCR review on the first submission after two prior rejections. Achieved 98%+ SMS deliverability.

**Voice-to-Multi-Platform Content Pipeline (2026)**

n8n automation turning voice notes into platform-ready LinkedIn, X, and Facebook drafts. Telegram → Whisper → Claude → approval gate → Typefully + Meta Graph publishing.

**Apartment Community CRM + Owner Dashboard (2025)**

Three-pipeline tenant lifecycle in GoHighLevel, synced to Mapsly and Looker Studio. 60% reduction in status meetings.

**Conversational SMS Booking Bot (2025)**

Custom GHL Conversation AI configured with intent-based handoff and conversation guardrails. ~40% of inbounds booked end-to-end without rep involvement.

**LANGUAGES**

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**English** · Professional working proficiency | **Urdu** · Native | **Punjabi** · Native